

EXPRESSION OF INTEREST (EOI)

FOR

EMPANELMENT OF MANUFACTURERS OF

1. Oil/ Electric Driven Pump sets

**UNDER VARIOUS SCHEMES OF
AGRICULTURE DEPARTMENT, GOVERNMENT OF ODISHA.**

By:-



The Odisha Agro Industries Corporation Ltd.,

(A Govt. of Odisha Undertaking)

95-Satyanagar, Bhubaneswar-751 007

Tel: (0674) 2570687, EPBX: 2570654, FAX 2570313, Email: oaicho@ orissaagro.com

“Expression of Interest for Oil/ Electric Driven Pumpsets”



THE ODISHA AGRO INDUSTRIES CORPORATION LIMITED
(A Government of Odisha Undertaking)
95, SATYA NAGAR, BHUBANESWAR - 751 007.

EXPRESSION OF INTEREST (EOI)

Sealed EOI in prescribed format are invited from SLTC approved manufacturers of Oil /Electric Driven Pumpsets. For details please visit our website www.orissaagro.com. The detail EOI document will also be available in the office of undersigned from **29.07.17** to **04.08.17** up to **2.00** p.m. on payment of Rs. 2,240/- (inclusive of GST) per set or else the documents can be downloaded from our website. The documents downloaded be enclosed with a DD/ BC for Rs. 2240/- in favour of OAIC Ltd. of any nationalized bank payable at Bhubaneswar. The last date of submission of EOI document is **04.08.17** up to **3.00** p.m. The undersigned reserves the right to accept / reject any / all application (s) without assigning any reasons thereof.

-Sd/-
MANAGING DIRECTOR

INVITATION FOR EXPRESSION OF INTEREST (EOI)

The Department of Agriculture, Government of Odisha envisages improving the quality of life of the rural population by widening their employment opportunities and increasing their income. 80% of the population of Odisha, who lives in rural areas, depends for its livelihood on agriculture and its allied activities. The Government is sensitive to the role of Agriculture in Economic development of the state with a vision of:

- Greater wealth creation for farmers and farm labourers
- Offer a sustainable increase in productivity
- Ensures Food Security
- Offer higher value addition to agricultural produce and exports

To achieve this vision, the Government of Odisha through its Agriculture Department implements various Agriculture and Horticulture developmental programmes and provides financial assistance to farmer for better farm practice and economise and efficient use of water for irrigation purpose.

For the purpose of motivating farmers for fast adoption of better farm practices and using efficient mechanized equipment for the agriculture activity, Department of Agriculture, Government of Odisha is providing financial assistance to the farmers for the purchase of Oil/Electric Driven Pump sets.

Sl. No.	Type and Capacity of Equipment
1.	Oil/Electric Driven Pump set-1 K.W to 7.5 K.W

The Financial Assistance will be as per the Government norms prevailing at the time of sanction of financial assistance.

With an objective to see that the farmers get the best quality above stated equipment, the Managing Director, OAIC has been empanelling manufacturers of Oil/Electric Driven Pump sets for the successful large scale implementation of this scheme.

The Managing Director, OAIC on behalf of farmer is calling the best price offer from the manufacturers of this equipment. This may also help the manufacturers to increase their market share in the State considering the large scale implementation of the scheme.

Proposal in the form of is requested in complete accordance with the documents/ attachments as per following guidelines. The agency will have to provide the price offer as per the format only.

Only those manufacturers who will be successful in empanelment at the end of this exercise will be able to supply Oil/Electric Driven Pump sets to the farmers through OAIC. The list of empanelled manufacturer containing details such as price offer and their dealership network in the State will be published in the public domain with an objective to facilitate the farmer to select specified quality of all this equipment at reasonable price across the State.

SCHEDULE FOR INVITATION OF EOI

NAME: Empanelment of Manufacturers of Oil/ Electric Driven Pump sets with pump for supply to farmers Under Various Schemes of Agriculture Department, Government of Odisha.

To	Managing Director, The Odisha Agro Industries Corporation Ltd., 95, Satyanagar, Bhubaneswar, Odisha
Issue of EOI	From dt. <u>29.07.17</u>
EOI Due Date	Dt. <u>04.08.17</u> up to 3 <u>PM</u> hrs.
Technical Proposal Opening Date& Time:	Dt. <u>04.08.17</u> at 4. <u>P.M</u> hrs
Rate negotiation by IPC	<u>09.08.17</u>
Department Name/Authority Name :	The Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubaneswar- 751007.
EOI Submission Address :	The Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubaneswar- 751007.
EOI document Fee :	Rs. 2,240/- (Rupees Two Thousand Two Thousand Fourty Only) in form of Demand Draft/ Bankers Cheque from any Scheduled/Nationalised Bank
EOI Fee Payable to	“Odisha Agro Industries Corporation Ltd.” , Payable at Bhubaneswar
Price Offer :	The agency shall submit their best possible price in physical form only and any offer, if received otherwise, will be outright rejected. Also any reference of the Price, quotes etc in physical submission shall result in rejection of the offer of the agency.
Joint Venture/Consortium :	Not allowed
EOI currency Setting :	Indian Rupee (INR)

Note:

1. Please address all queries and correspondence to the Managing Director, OAIC, 95-Satyanagar, Bhubaneswar-7
2. If the Office of the Managing Director, OAIC happens to be closed on the day of receipt of the EOIs as specified, the EOIs will be received and opened on the next working day on opening of the Office up to the same time and at the same venue.
3. Please quote Ref. Number in all your correspondence.

General Instructions:

1. Party can download the EOI document free of cost from the website, but will need to submit the EOI document along with the DD for EOI Document Fee at the time of physical submission.
2. EOI Document Fee and EOI Security shall have to be paid of the amount stated in the Notice Inviting Online Tenders section
3. **Technical Proposal:** Interested Party shall submit physically their proposal in sealed envelopes super-scribed with “**supply of Oil/Electric Driven Pump sets**”. Original printed document shall be considered as authentic. All pages of the offer must be signed.
4. Services offered should be strictly as per specifications mentioned in this EOI Document. Please spell out any unavoidable deviations, article-wise, in your proposal under the heading “Deviations”.
5. The price of one copy of the **EOI Document is Rs. 2240/-**, which can be paid by Demand Draft/ Bankers Cheque. The Demand Draft/ Bankers Cheque may be drawn in favour of “**Odisha Agro Industries Corporation Ltd.**”, Payable at **Bhubaneswar**.

For and on behalf of

Odisha Agro Industries Corporation Ltd

TABLE OF CONTENT

Chapter No.	Particulars	Page No.
	INVITATION FOR EOI	5
I	OBJECTIVE OF THE EOI	8
II	NEED FOR EMPANELMENT	8
III	TERMS OF REFERENCE	8
IV	MINIMUM ELIGIBILITY CRITERIA	10
V	SELECTION PROCESS	10
VI	PRICE OFFER	11
	ANNEXURES	
1	Company Profile - Annexure-1	12
2	List of Authorised Dealer District wise in the State of Odisha - Annexure -2	13
3	List of Standard Specification Sheet- Annexure-3	13
4	Checklist of fulfilment of Minimum Eligibility Criteria – Annexure-4	14
5	Price Offer for Supply of Equipment- Annexure -5	15

1. Objective of the EOI

To derive the best price for the specified quality and specification of Oil/ Electric Driven Pump set through price discovery method.

To ascertain the specified quality product is available to farmer directly from the manufacturers/through its authorised dealer.

To facilitate farmer in procuring the specified product at reasonable rate and at the time same ensuring the quality of supply as per specification.

2. Need for Empanelment

In present scenario, due to lack of agreement on uniform price and quality of Oil/Electric Driven Pump sets along with its make, the farmers are facing troubles such as

- Farmer does not get transparent price for the specified equipment.
- The manufacturer/dealer differentiates price on the basis of the quality of material use by them & efficiency of pump, which a farmer is not aware about the technicality at the time of purchase of such equipment.

Hence to overcome the above problems with an objective to safe guard the interest of farmer it was envisaged to empanel manufacturers.

3. Terms of Reference for the Agency :

- I. At the end of this exercise, a separate list of empanelled manufacturers and their price offer for various types of pump sets will be published in public domain. The best price offer discovered would be applicable for a period of one year/ reset notification whichever is earlier.
- II. No dealers or traders of any company are allowed to participate in the EOI process. The manufacturer shall issue power of attorney as per **Annexure-7** to its employee only.
- III. The manufacturers should provide the list of their Authorised dealers / distributors in the State of Odisha through which the products will be available to farmers.
- IV. During the empanelment period no escalation charges will be allowed.
- V. The Pump set will be delivered by OAIC, on receipt of farmer's share and permit issued by Agriculture Department. Manufacture is to deliver only at OAIC at its District level offices as per the choice of the farmers from the SLTC approved make & model as per the cost.
- Vi. The Oil/ Electric Driven Pumpset supplied must be covered with warranty for

minimum one year from the date of supply against any defective manufacture/ workmanship, etc. The repairs/replacements shall be attended free of cost within the warranty period.

- vii.** The Authority reserves right to levy a penalty on the empanelled manufacturer if found that supplied component are not conforming to minimum IS standards/ Specification as mentioned in this EOI document. The 3 times cost of such products shall be recovered from the security submitted by the manufacturer.
- viii.** The Authority will publish the list of empanelled manufacturer along with their price offer and dealer network detail. The farmer will submit the required document to Authority for claim of financial assistance. The Authority will release the financial assistance to farmer on verification of the required assets/ documents.
- ix.** The manufacturer will have to submit detail specification & the valid certificate of BIS/BEE rating for each product they are offering for empanelment. The manufacturer will submit their price offer only for the product for which they have submitted the specification and valid BIS certificate. They will be empanelled for that particular product/s only.
- x.** The Authority has right to disengage the empanelment of any manufacturer if it is found that product supplied by the manufacturer is not as per the minimum specified IS standard and specification or its IS certification gets invalid. The manufacturer shall have to submit the renewed IS certificate to the authority as and when the certificate gets invalid during the period of empanelment.
- xi.** If at any time it is noticed that the manufacturer has supplied same component at a lower price in the open market during the period of this empanelment, the Authority shall take suitable appropriate course of action against the empanelled manufacturer.
- xii.** If the interested manufacturer back out at any stage of this exercise, the manufacturer will become ineligible to participate in any such empanelment process floated by OAIC in future for a minimum period of 3 years.
- xiii.** Any legal dispute arise out of this EOI will be subject to the jurisdiction of District & Session court Khurda.

4. Minimum Eligibility Criteria:**i. Oil/ Electric Driven Pump set :**

- a. The Oil/ Electric driven Pump sets manufacturer who is approved in SLTC, Odisha for with valid BIS registration, is only eligible to participate in this EOI process. The manufacturer should hold a valid BIS license at the time of submission of EOI document.
- b. The manufacturer will provide the list of its authorised dealer network across the State through which their approved products will be available to the farmer. The manufacturer must have its own establishment and dealer network in the State of Odisha and service centres in all districts of Odisha.

5. Selection Process:

- i. The interested manufacturer shall submit its technical proposal of EOI as per Annexure -1, 2, 3, 4 and 7 (if applicable). Incomplete information in Technical proposal will lead to disqualification of the manufacturer for this exercise.
- ii. To safeguard the interest of farmer and to streamline the cost of equipment, the authority on behalf of farmer, is asking the manufacturer to submit their best possible price offer for specified minimum quality and specification of equipment as given at **Annexure-3**.
- iii. The price offer is to be submitted only as per the format given at **Annexure-5**.
- iv. The price offer should be uniform across the State for a minimum specification of equipment as described in this document.
- v. The price offer of only those manufacturers will be considered who will be declared qualified at the end of technical scrutiny.
- vi. A list of selected manufacturer along with the best price discovered will be prepared and published in the Public Domain.

6. Price Offer:

- i.) The price offer should cover all applicable taxes and at FOR at District Head Quarter.
- ii.) The price offer has to be submitted in the physical form of EOI.

The manufacturer shall categorically confirm strict compliance with the following stipulation in respect of their offer.

- a) Any effort by manufacturer or manufacturer's agent/consultant or representative howsoever described to influence the Authority in any way concerning scrutiny/ consideration/ evaluation/ comparison of the EOI or decision concerning empanelment shall entail rejection of the EOI.
 - b) EOI should be submitted directly by the Manufacturer.
- iii.) Authority reserves the right to seek clarification/ justification/negotiation from the manufacturer on the price offer in case Authority deems it necessary. Based on the justification provided by the manufacturer, if Authority feels that the price offer is unrealistic/ unfeasible in order to execute a project of this nature, the Authority reserves the right to reject the said price offer. The manufacturer shall be governed by the decision of Authority.

COMPANY PROFILE

Sr.	Particular	Detail
1	Name of Organisation :	
2	Nature of the Organisation :	
	In case of Public/Pvt. Ltd company (Certified copy of Certificate of incorporation for companies & Memorandum and Articles of Associations)	
3	Registered Address of Manufacturing unit with Phone No. and Fax No.:	
4	Name and Contact details of the Authorised Person	
5	PAN (attach attested copy)	
6	GST -IN(attach attested copy)	
7	License No. and Validity (A copy of latest valid ISI license must be attached)	

ANNEXURE-2

LIST OF AUTHORISED DEALER DISTRICT WISE IN THE STATE OF ODISHA

Sr.	District	Name of Authorised Dealer	Location /Address	Name of Main Person	Mobile No.	Email ID
1						

(Attach separate sheet if space is insufficient)

ANNEXURE-3

SPECIFICATION SHEET**(I) Detail Specification– Oil/Electric Driven Pump sets**

(To be provided For Each Model presented for Empanelment)

Sr.	Particular	Specification
1.	IS standard	Oil/ Electric Driven Pump sets as per IS.
2.	HP	1.4 hp to 10 hp(1 kw to 7.5 kw)
3.	Specification Sheet	<u>Please attach performance report of products</u>
4.	A copy of Valid BIS Certification	
5.	A copy of valid certificate for BEE Star Rating(For Vertical and Horizontal Oil/Electric Driven Pump sets only)	

ANNEXURE-4

CHECKLIST FOR FULFILMENT OF ELIGIBILITY CRITERIA

Sr	Criteria	Documents/ Detail required	Documentary proof attached(Y/N)
1.	The manufacturers having minimum valid BIS registration is only eligible to participate in this EOI process. It must be approved in SLTC.	Copy of BIS License Oil/ Electric Driven Pump sets IS:	
2.	The manufacturers will provide the list of its authorised dealer network across the state.	List of Authorised dealer as per Annexure-2.	

PRICE OFFER FOR SUPPLY OF PUMPSETS

EOI Notice No.:

To:

The Odisha Agro Industries Corporation Ltd,
95-Satyanagar, Bhubaneswar-7.

Dear Sir:

I/ We hereby offer best price to the farmer for supply of Oil/Electric Driven Pump sets for the specified quality and specification as per the Terms of Reference given in this EOI Document. The rates are quoted in the prescribed format given below:

(Amt. in Rs.)

Price for Pumpsets to farmer/Beneficiary					
Sl. No.	Pumpsets Detail Model No.	H.P	Price for Pumpsets (A)	GST (B)	Total Price offer to OAIC C=A+B
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					

(Attach separate sheet if space is insufficient)

Note:

- The price "C" is at FOR OAIC District Office excluding PDI & this price is inclusive of all trade discount to be offered to OAIC.

Signature of Manufacturer