

EXPRESSION OF INTEREST (EOI)

FOR

EMPANELMENT OF MANUFACTURERS OF

1. Electric Driven Pump sets

**UNDER VARIOUS SCHEMES OF
GOVERNMENT OF ODISHA.**

By:-



The Odisha Agro Industries Corporation Ltd.,

(A Govt. of Odisha Undertaking)

95-Satyanagar, Bhubaneswar-751 007

Tel: (0674) 2570687, EPBX: 2570654, FAX 2570313, Email: oaicho@ orissaagro.co

INVITATION FOR EXPRESSION OF INTEREST (EOI)

The Department of Agriculture, Government of Odisha through OAIC envisages improving the quality of life of the rural population by widening their employment opportunities and increasing their income. 80% of the population of Odisha, who lives in rural areas, depends for its livelihood on agriculture and its allied activities. The Government is sensitive to the role of Agriculture in Economic development of the state with a vision of:

- Greater wealth creation for farmers and farm labourers
- Offer a sustainable increase in productivity
- Ensures Food Security
- Offer higher value addition to agricultural produce and exports

To achieve this vision, the Government of Odisha through its Agriculture Department implements various Agriculture and Horticulture developmental programmes and provides financial assistance to farmer for better farm practice and economise and efficient use of water for irrigation purpose.

For the purpose of motivating farmers for fast adoption of better farm practices and using efficient mechanized equipment for the agriculture activity, Department of Agriculture, Government of Odisha is providing financial assistance to the farmers for the purchase of Electric Driven Pump sets.

Sl. No.	Type and Capacity of Equipment
1.	Electric Driven Pump set-1 K.W to 11.3 K.W

The Financial Assistance will be as per the Government norms prevailing at the time of sanction of financial assistance.

With an objective to see that the farmers get the best quality above stated equipment, the Managing Director of OAIC has been empanelling manufacturers of Electric Driven Pump sets for the successful large scale implementation of this scheme.

The Managing Director, OAIC on behalf of farmer is calling the best price offer from the manufacturers of this equipment. This may also help the manufacturers to increase their market share in the State considering the large scale implementation of the scheme.

Proposal in the form of is requested in complete accordance with the documents/ attachments as per following guidelines. The agency will have to provide the price offer as per the format only.

Only those manufacturers who will be successful in empanelment at the end of this exercise will be able to supply Electric Driven Pump sets to the farmers who want to avail financial assistance under any scheme implemented by Govt. of Odisha. The list of empanelled manufacturer containing details such price offer and their dealer network in the State will be published in the public domain with an objective to facilitate the farmer to select specified quality of all this equipment at reasonable price across the State.

SCHEDULE FOR INVITATION OF EOI

NAME: Empanelment of Manufacturers of Electric Driven Pump sets with pump for supply to farmers Under Various Schemes of Agriculture Department, Government of Odisha.

To	Managing Director, The Odisha Agro Industries Corporation Ltd., 95, Satyanagar, Bhubaneswar, Odisha
Issue of EOI	From dt. <u>17.03.2021</u>
EOI Due Date	Dt. <u>31.03.2021</u> up to <u>4PM</u> hrs.
Rate negotiation by IPC	will be intimated separately
Department Name/Authority Name :	The Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubaneswar- 751007.
EOI Submission Address :	The Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubaneswar- 751007.
EOI document Fee :	Rs. 1000 (Rupees one Thousand Only) + GST _%. in form of Demand Draft/ Bankers Cheque from any Scheduled/Nationalised Bank
EOI Fee Payable to	“Odisha Agro Industries Corporation Ltd.”, Payable at Bhubaneswar
Price Offer :	The agency shall submit their best possible price in physical form only and any offer, if received otherwise, will be outright rejected. Also any reference of the Price, quotes etc in physical submission shall result in rejection of the offer of the agency.
EOI currency Setting :	Indian Rupee (INR)

Note:

1. Please address all queries and correspondence to the Managing Director, OAIC, 95-Satyanagar, Bhubaneswar-7
2. If the Office of the Managing Director, OAIC happens to be closed on the day of receipt of the EOIs as specified, the EOIs will be received and opened on the next working day on opening of the Office up to the same time and at the same venue.
3. Please quote Ref. Number in all your correspondence.

General Instructions:

1. Party can download the EOI document free of cost from the website, but will need to submit the EOI document along with the DD for EOI Document Fee at the time of physical submission.
2. EOI Document Fee and shall have to be paid of the amount stated in the Notice Inviting Online Tenders section
3. **Technical Proposal:** Interested Party shall submit physically their proposal in sealed envelopes super-scribed with “**supply of Electric Driven Pump sets**”. Original printed document shall be considered as authentic. All pages of the offer must be signed.
4. Services offered should be strictly as per specifications mentioned in this EOI Document. Please spell out any unavoidable deviations, article-wise, in your proposal under the heading “Deviations”.
5. The price of one copy of the **EOI Document is Rs. 1000 /- (+ GST)**, which can be paid by Demand Draft/ Bankers Cheque. The Demand Draft/ Bankers Cheque may be drawn in favour of “**Odisha Agro Industries Corporation Ltd.**”, Payable at **Bhubaneswar**.

For and on behalf of

Odisha Agro Industries Corporation Ltd

Hence to overcome the above problems with an objective to safe guard the interest of farmer it was envisaged to empanel manufacturers.

3. Terms of Reference for the Agency :

- I.** The Pump set will be delivered only to OAIC, on sanction of projects.
- II.** At the end of this exercise, a separate list of empanelled manufacturers and their price offer for various types of pump sets will be published in public domain. The best price offer discovered would be applicable for a period of one year/ next notification whichever is later.
- III.** No dealers or traders of any company are allowed to participate in the EOI process. The manufacturer shall issue power of attorney as per **Annexure-6** to its employee only for negotiation purpose.
- IV.** The manufacturers having its own establishment in the state should provide the list of their Authorised dealers / distributors /Authorised Service centre in the State of Odisha through which the products will be available to farmers and necessary after sale service can be provided . It should be adequate enough.
- V.** .During the empanelment period no escalation charges will be allowed.
- VI.** The Electric Driven Pump set supplied must be covered with warranty for minimum three year from the date of supply against any defective manufacture/ workmanship, etc. The repairs/replacements shall be attended free of cost within the warranty period.
- VII.** The Authority may levy a penalty on the empanelled manufacturer if found that supplied component are not conforming to minimum IS standards/ Specification as mentioned in this EOI document .Action deemed fit would be initiate in this case .
- VIII.** The manufacturer will have to submit detail specification & the valid certificate of BIS.Rating for the product they are offering for empanelment. The manufacturer will submit their price offer only for the product. They will be empanelled for that particular product only.

- ix.** The Authority has right to disengage the empanelment of the manufacturer if found that product supplied by manufacturer is not as per the minimum specified IS standard and specification or its IS certification gets invalid. The manufacturer shall have to submit the renewed IS certificate to the authority as and when the certificate gets invalid during the period of empanelment.
- x.** If at any time it is noticed that the manufacturer has supplied same component at a lower price in the open market during the period of this empanelment, the Authority shall take suitable appropriate course of action against the empanelled manufacturer.
- xi.** If the interested manufacturer will be backed out at any stage of this exercise, the manufacturer will become ineligible to participate in any such empanelment exercise to be carried out by the authority in future.

4. Minimum Eligibility Criteria:

- a.** The manufacturer should have minimum domestic sales of Rs. 50.00 crores (Document) from Electric Driven Pump sets for Agriculture Purpose during last 3 years ending on 31.12.2020 and there must be a minimum of 3Cr Govt/ PSU sale in the centrifugal mono block surface pump sets in Odisha during the same period (Document to be enclosed) .
- b.** The manufacturer will provide the list of its authorised dealer network across the State through which their approved products will be available to the farmer. The manufacturer must have its own establishment and dealer network in the State of Odisha.

5. Selection Process:

- i.** The interested manufacturer shall submit its technical proposal of EOI as per Annexure -1, 2, 3, 4 and 6 (if applicable). Incomplete information in Technical proposal will lead to disqualification of the manufacturer for this exercise.

- ii. To safeguard the interest of farmer and to streamline the cost of equipment, the authority on behalf of farmer, is asking the manufacturer to submit their best possible price offer for specified minimum quality and specification of equipment as given at **Annexure-2**.
- iii. The price offer is to be submitted only as per the format given at **Annexure-5**.
- iv. The price offer should be uniform across the State for a minimum specification of equipment as described in this document.
- v. The price offer of only those manufacturers will be declared who will be declared qualified at the end of technical scrutiny.
- vi. A list of selected manufacturer along with the best price discovered will be prepared and published.

6. Price Offer:

- i.) The price offer should cover all applicable taxes and at FOR Dist Head Quarter.
- ii.) The price offer has to be submitted in the physical form of EOI.

The manufacturer shall categorically confirm strict compliance with the following stipulation in respect of their offer.

- a) Any effort by manufacturer or manufacturer's agent/consultant or representative howsoever described to influence the Authority in any way concerning scrutiny/ consideration/ evaluation/ comparison of the EOI or decision concerning empanelment shall entail rejection of the EOI.
- b) EOI should be submitted directly by the Manufacturer.
- iii.) Authority reserves the right to seek clarification/ justification/negotiation from the manufacturer on the price offer in case Authority deems it necessary. Based on the justification provided by the manufacturer, if Authority feels that the price offer is unrealistic/ unfeasible in order to execute a project of this nature, Authority reserves the right to reject the said price offer. The manufacturer shall be governed by the decision of Authority.

COMPANY PROFILE

Sr.	Particular	Detail
1	Name of Organisation :	
2	Nature of the Organisation :	
	In case of Public/Pvt. Ltd company (Certified copy of Certificate of incorporation for companies & Memorandum and Articles of Associations)	
3	Registered Address of Manufacturing unit with Phone No. and Fax No.:	
4	Name and Contact details of the Authorised Person	
5	PAN (attach attested copy)	
6	GST Registration No. (attach attested copy)	
7	CST Registration No. (attach attested copy)	
8	License No. and Validity (A copy of latest valid ISI license must be attached)	

ANNEXURE-2

LIST OF AUTHORISED DEALER DISTRICT WISE IN THE STATE OF ODISHA

Sr.	District	Name of Authorised Dealer	Location /Address	Name of Main Person	Mobile No.	Email ID
1						

(Attach separate sheet if space is insufficient)

ANNEXURE-3

TECHNICAL SPECIFICATION

S.L NO	SPECIFICATION	COMPLIANCE YES/NO
1.	CED (Cathodic electro deposition) coated Impeller ,mounting casting and delivery casing for corrosion resistant	YES
2.	Flatter characteristics curve for uniform performance in different duty parameters .- need to quantity.	YES
3.	IP 55 protection	YES
4.	Spare availability of supplied pump	YES
5.	Wide voltage range i.e, 300-440 V	YES
6.	Motor winding should be vacuum Impregnated.	YES

ANNEXURE-4

SPECIFICATION SHEET**(I) Detail Specification– Electric Driven Pump sets****(To be provided For Each Model presented for Empanelment)**

Sr.	Particular	Specification
1.	IS standard	
2.	HP	5
3.	Specification Sheet	<u>Please attach performance reports of the product.</u>
4.	A copy of Valid BIS Certification	
5.	A copy of valid certificate for BEE Star Rating(For Electric Driven Pump sets).	
6.	Technical Parameters	Annexure-3 has to be complied

ANNEXURE-5

PRICE OFFER FOR SUPPLY OF EQUIPMENT

EOI Notice No.:

To:

The Odisha Agro Industries Corporation Ltd,
95-Satyanagar, Bhubaneswar-7.

Dear Sir:

I/ We hereby offer best price to the farmer for supply of Electric Driven Pump sets for the specified quality and specification given at **Annexure – 4** and as per the Terms of Reference given in this EOI Document. The rates are quoted in the prescribed format given below:

(Amt. in Rs.)

Price for Equipment to OAIC					
Sr. No.	Equipment Detail Model No.as indicated in Annexure-4	Price for Equipment defined as per Annexure-4	GST	Other taxes if any	Total Price offer to OAIC
		(A)	(B)	(C)	D=A+B+C
1.	5 H.P				
2.	10 H.P				
3.	12.5 H.P				
4.	15 H.P				

Note:

- The price “D” is at FOR OAIC District Office.

Signature of Manufacturer

FOR PARTNERSHIP CONCERNS

M/s. _____ a partnership firm with its office _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include their heirs, executors, administrators and legal representatives); the name of their partners being

- 1) Shri _____ S/o
- 2) Shri _____ S/o

FOR COMPANIES

M/s. _____ a company registered under the Companies Act 1956 and having its registered office in the State of _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include its administrators, successors and assigns).

FOR TRUST

M/s. _____ a company registered under the Bombay Public Trust Act 1850 and having its registered office in the State of _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include its administrators, successors and assigns).

FOR SOCIETIES

M/s. _____ a company registered under the Societies Registration Act, 1860 and having its registered office in the State of _____ (hereinafter called “the said Vendor” which expression shall unless the context requires otherwise include its administrators, successors and assigns)

PERFORMA OF GENERAL POWER OF ATTORNEY

(To be signed and executed on non- judicial Stamp Paper of Rs. 10/-)

Be it known all to whom it concern that:

1. Shri/ Smt _____ S/O _____
Residing at _____

2. Shri/ Smt _____ S/O _____
Residing at _____

3. Shri/ Smt _____ S/O _____
Residing at _____

I/ We all the Partners/ Directors/ Board members/ trustees/ Executive council members/ Leaders of M/S _____ having its registered office at

_____ hereby appoint Sri _____ S/O

_____ residing at _____ as my/our attorney to act my/our name and on behalf and sign and execute all Documents/ Agreements binding the firm for all contractual obligations (including reference of cases to arbitrators) arising out of contracts to be entered into by the the **Managing Director, Odisha Agro Industries Corporation Ltd, 95-Satyanagar, Bhubanwawr-7** in connection with its EOI dated 17.03.2021 for procurement of oil/electric driven pumpsets due for opening .

In short, he is fully authorized to do all, each and everything requisite for the above purpose concerning M/s _____ and I/We hereby agree to confirm and ratify his all and every act of this or any documents executed by my/ our said Attorney within the scope of the authority hereby conferred on him including references of cases to arbitration and the same shall be binding on me/ us and my/ our company/ Corporation/ society/ trust/ firm as if the same were executed by me/ us individually or jointly.

Witness (With address)

**Signature of the Partners/ Directors/ Board
Members Executives/ Trustees/ Council
members**

- 1)
- 2)
- 3)